

OCTOBER 2024



INNOVATION
ATTITUDE

2001

ORIGINS:
TEST SIMULATION

2010

EVOLUTION:
DIGITAL TWIN

2015

INDUSTRY 4.0 &
TECHNOLOGICAL
HUMANISM

2017-2023

BRINGING PEOPLE
AND SKILLS
TOGETHER

2024

 Delfi.ai

CONTINUOUS
INNOVATION

16 OFFICES IN 4 COUNTRIES



ISO 9001:2015 Sistema di Gestione per la Qualità

ISO 14001:2015 Sistema di Gestione Ambientale

ISO/IEC 27001:2022 Sistemi di Gestione per la Sicurezza delle Informazioni

ISO 45001:2018 Sistemi di gestione per la salute e sicurezza sul lavoro

UNI/PdR 125:2022 - Sistema di Gestione per la Parità di Genere

EN 9100:2018 - Sistema di Gestione per la Qualità nel settore Aerospace

IQNET – Certifid - Accordo fra Organismi Certificatori a livello Internazionale

Esma – European Securities and Markets Authority

	358	337	21	56% GRADUATES
	16	10	5	

ARTIFICIAL
INTELLIGENCE

EXTENDED REALITY

BIG DATA

IOT

SIMULATION



BIG
CORPORATES

ENABLING TECHNOLOGY TRANSFER



SMEs

1000+
CLIENTS

15%
INVESTMENTS IN R&D

30+
R&D PROJECTS

6
PATENTS



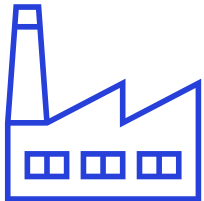
MISSION:
ENABLING TECHNOLOGY TRANSFER

VISION:

- HUMANKIND IS INNOVATIVE
- AI IS MORE THAN A TOOL:
IT'S A PARADIGM
- TECHNOLOGY DRIVES
THE TWIN TRANSITION



MARE GROUP INNOVATIVE MODEL



BIG CORPORATES

- R&D with Top Players
- Technology Validation
- Know-How

- Twin Transition and ESG
- Digitalization
- Decision Support

- Digital Lead Generation
- Automatic Offering
- Online Marketplace



SMEs



TECH TRANSFER



MID-LARGE ENTERPRISE AND PA

CONVENTIONAL PROCESS

SMEs

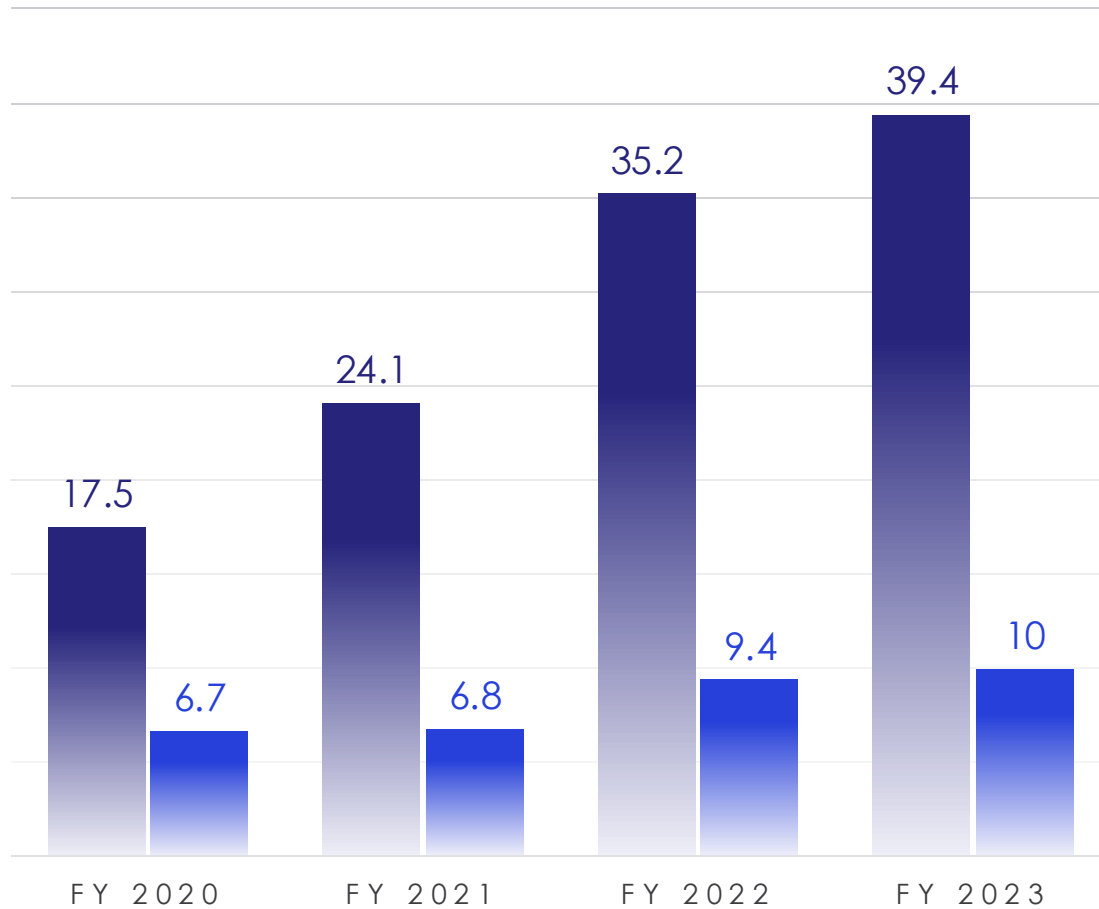
HYPERAUTOMATION

HISTORICAL FINANCIAL DATA (€M)

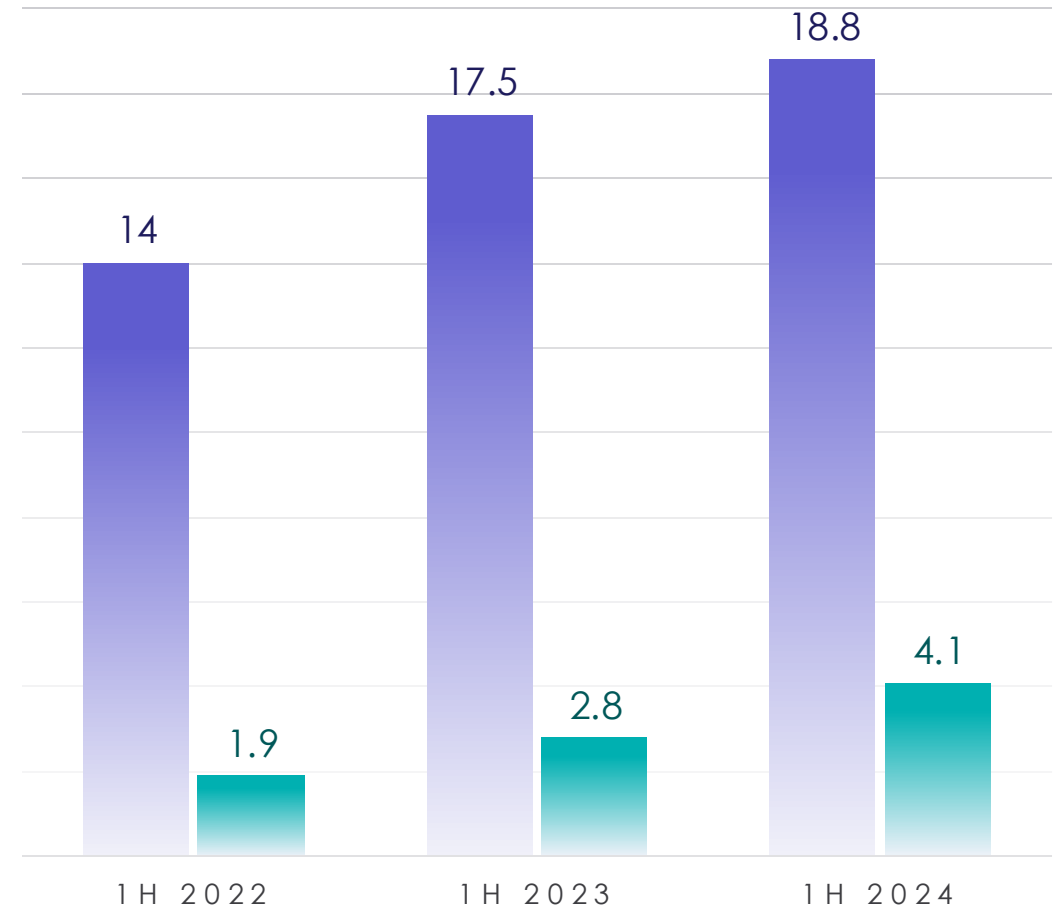
SOURCE: COMPANY DATA AS OF SEPTEMBER 2024



Since May 28, 2024, Mare Group is listed on the Euronext Growth Milan stock market of Borsa Italiana.



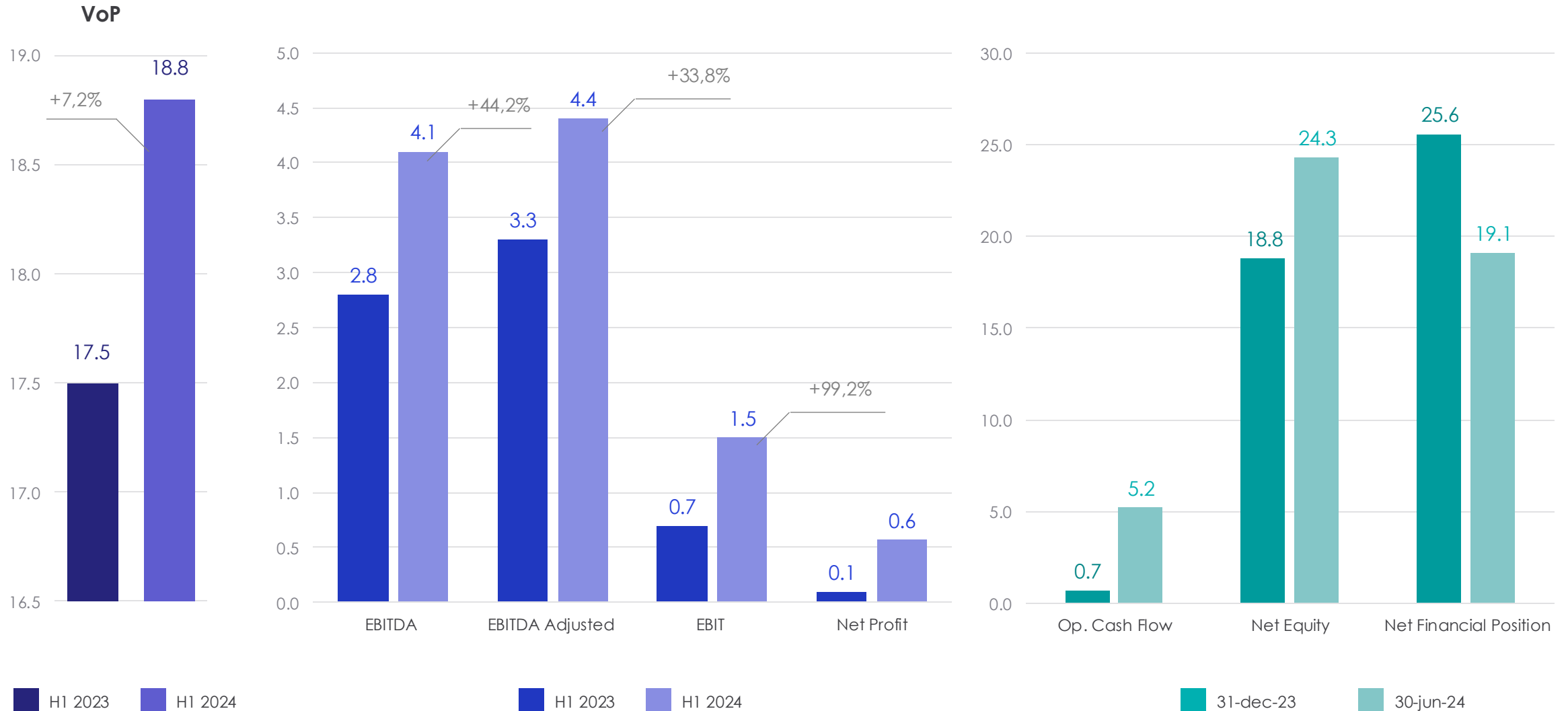
Value of Production EBITDA (reported)



Value of Production EBITDA

FINANCIAL DATA FOR H1 2024 (€M)

SOURCE: COMPANY DATA AS OF SEPTEMBER 2024



2024 MILESTONES

DATA	EVENT	R & D	LARGE	SMALL	COUNTRIES
Jul 6	Agreement with UST Italia for NIDO technology for drones		✓		
Jul 9	Approval of the IMPROVE R&D project by MIMIT	✓			
Jul 21	Acquisition of Powerflex (testing for defense and aerospace)		✓		
Sep 12	<ul style="list-style-type: none"> Expansion towards Germany Framework Agreement on Defense for 4.5M€ (2024/2025) 			✓	
Sep 18	<ul style="list-style-type: none"> Obiettivo Europa expands to the Spanish Market Framework Agreement with Ahora 			✓	

FUTURE STRATEGY



Sustainable Growth

Focus on green technologies and social responsibility



Alliances and Global Markets

Leveraging strategic partnerships and expanding into new markets



Innovation

R&D for new applications of existing technology



Commercial Expansion

Partnerships, New Markets, Products



Mare Group S.p.A.

Capitale sociale € 3.000.000,00 i.v.

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